



Grant Mastery: Funding Your Organization's Mission





In partnership with the United Way of Greater Waterbury, Connecticut Community Foundation presents a two-day mini conference to provide local nonprofits with comprehensive training in many aspects of grant writing, management, and reporting.

The course, offered in Waterbury on **October 9 and 10, 2025**, will start with getting leaders invested in the grant process and end with an introduction to federal grants. Sessions provide knowledge, skills, and ethical best practices. Over 50 handouts and resources will be provided, and attendees will have time for individual questions.

Our Trainers:

Cyndi MacKenzie and **Scot Scala** are nationally known and sought-after for their expertise, leadership, and ethical standards.



Cyndi is *Grant Professional Certified*, and is a *Grant Professional Association Approved Trainer*. Together with her clients, Cyndi has raised more than \$50 million in grant funds over the last 20 years.

Scot is *Grant Professional Certified*, and is a *Grant Professional Association Approved Trainer*. Scot's consulting business offers over 30 unique trainings to the nonprofit community, and his business has helped raise over \$120 million in revenue for his clients. Scot has worked with nonprofits since 1987.

Topics will include:

- Getting leadership involved in philanthropy
- Strategic planning,
- Prospect research,

- Best practices for writing,
- Proposal examples,
- Collaboration Decisions,
- Grant Reporting,
- Budgets,
- Stewardship,
- Implementation and Risk Management,
- Outcome Measurement,
- Latest Trends in Funding,
- Ethics,
- Federal Grants

When & Where: October 9th & 10th, 2025 from 8:30 - 4:30 pm at the Mattatuck Museum (light breakfast and lunch included)

A \$50 registration fee will include breakfast and lunch each day. Limited seats are available, so please register by October 3, 2025.

REGISTER HERE

Questions? Please contact Patrick McKenna